



E Factor Experiences Limited

Results for Half Yearly Ended 30 September 2024

25% Growth in Order Book

[New Delhi, 10/11/2024]: E Factor Experiences Limited ('EFACTOR' or the 'Company') announced the results for Half-Yearly ended 30 September 2024.

In H1FY25, E Factor reported revenue of INR 181 million, down from INR 212 million in H1FY24. EBITDA declined to INR 8.3 million compared to INR 19.5 million, with the EBITDA margin narrowing to 4.59% from 9.16%. Similarly, PAT fell to INR 2.5 million from INR 7.3 million, resulting in a PAT margin decrease from 3.4% to 1.4%.

Commenting on the Performance Mr [Samit Garg] [Managing Director] said:

E Factor's half-yearly results align with prevailing industry sector trends in India, reflecting similar performance to the last year half-yearly results due to typically slower growth in the first half of the fiscal year.

While the company has been taking proactive steps to overcome this seasonal pattern by accelerating project timelines and diversifying contracts. However, the recent Lok Sabha and state elections delayed the finalization of key long-term agreements, shifting anticipated gains to the second half of the fiscal year.

Looking ahead, E Factor is optimistic about its performance trajectory for the full year 2024-25. The company projects an anticipated growth of over 50% year-on-year. As of now, E Factor's confirmed order book stands robust at approximately Rs 175 crore, representing a 25% increase over the company's total annual turnover for FY 2023-24. With nearly five months left in the fiscal period and a strong pipeline of business opportunities, E Factor is poised for an exciting and high-growth phase in the months ahead.



The company remains steadfast in its commitment to adapting to changing market dynamics and driving sustained long-term growth for its stakeholders.

Financial Performance

INR					
Mn	H1FY25	H1FY24	H1FY23	H2FY24	H2FY23
Revenue	181	212	190	1273	1003
EBITDA	8.3	19.5	(0.98)	209	119
EBITDA Margin (%)	4.59%	9.16%	-0.52%	16.42%	11.9%
PAT	2.5	7.3	(7.7)	146	80.5
PAT Margin (%)	1.4%	3.4%	-4%	11.5%	8%

For E Factor Experiences limited

Samit Garg

Managing Director